

STEP UP FOR STUDENTS, INC. 4655 SALISBURY ROAD, NO. 400 JACKSONVILLE, FL 32256

DEPARTMENT OF THE TREASURY
INTERNAL REVENUE SERVICE CENTER
OGDEN, UT 84201-0027

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** PUBLIC DISCLOSURE COPY **

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Department of the Treasury Internal Revenue Service

Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No. 1545-0047

A F	or the 2	020 calendar year, or tax year beginning JUL 1, 2020 and ending	JUN 30, 2021	
Bca	heck if pplicable:	C Name of organization	D Employer identific	cation number
	Address	STEP UP FOR STUDENTS, INC.		
F	Name change	Doing business as	59-3649371	
	Initial return	Number and street (or P.O. box if mail is not delivered to street address) Room/su	ite E Telephone number	·
F	Final return/	4655 SALISBURY ROAD 400	904-352-2246	
	termin- ated	City or town, state or province, country, and ZIP or foreign postal code	G Gross receipts \$	988,384,004.
Г	Amended		H(a) Is this a group re	
-	Applica-	F Name and address of principal officer: JOE PFOUNTZ	for subordinates	
	pending	SAME AS C ABOVE	H(b) Are all subordinates in	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
1 7	Tay-ayan	ppt status: X 501(c)(3) 501(c) () ((insert no.) 4947(a)(1) or 501(c) () ((insert no.) 501(c) ((insert no		list. See instructions
-1 \	Naheita:	WWW.STEPUPFORSTUDENTS.ORG	H(c) Group exemptio	
			ear of formation: 2000	
		Summary	par or formation.	Victor of legal dofficies.
		riefly describe the organization's mission or most significant activities: SEE SCHEDULE	0	
9	'	terry describe the organization's mission of most significant activities.		
Governance	2 C	heck this box if the organization discontinued its operations or disposed of m	ore than 25% of its not ass	eate
Ş	3 N	umber of voting members of the governing body (Part VI, line 1a)		8
Ĝ	4 N	umber of independent voting members of the governing body (Part VI, line 1b)		8
රේ		otal number of individuals employed in calendar year 2020 (Part V, line 2a)		288
Activities &	1	otal number of individuals employed in calendar year 2020 (Fart v, line 2a)		214
ţį		otal unrelated business revenue from Part VIII, column (C), line 12		0.
Ac	1			0.
	D 14	et unrelated business taxable income from Form 990-T, Part I, line 11		
		antich stions and quarte (Dest VIII line 1h)	Prior Year 618,153,616.	988,188,946.
e n	8 C	ontributions and grants (Part VIII, line 1h)	1,085,828.	117,810.
Revenue	9 P	rogram service revenue (Part VIII, line 2g)	1,464,788.	25,407.
Re	10 In	vestment income (Part VIII, column (A), lines 3, 4, and 7d)	1,404,788.	25,811.
	1	ther revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	620,704,672.	988,357,974.
		otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	667,545,702.	669,885,344.
	1	rants and similar amounts paid (Part IX, column (A), lines 1-3)	007,545,702.	0,
	1	enefits paid to or for members (Part IX, column (A), line 4)	19,934,138.	
90	15 S	alaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	22,110,458.	0.
Expenses	10a P	rofessional fundraising fees (Part IX, column (A), line 11e)	•	•
X	1 1 0	otal fundraising expenses (Part IX, column (D), line 25) 2,102,247.	30,518,227.	9,843,921.
	111	ther expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	720,174,387.	699,663,403.
	1	otal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	-99,469,715.	288,694,571.
	19 K	evenue less expenses. Subtract line 18 from line 12		
is or	9	11 1 (7) 1 1/1 1/2	Beginning of Current Year 590,867,275.	End of Year 918,219,749.
Assets	20 T	otal assets (Part X, line 16)	113,472,247.	152,115,150.
Net A	21 T	otal liabilities (Part X, line 26) let assets or fund balances. Subtract line 21 from line 20	477,395,028.	766,104,599.
P		Signature Block	,,	
-		ies of perjury, I declare that I have examined this return, including accompanying schedules and sta	ements and to the hest of m	v knowledge and helief it is
		and complete. Declaration of preparer (other than officer) is based on all information of which prep		y kilowiougo una bollol, it lo
uu	, сопесь,	Cauch F Prouve		2022
٥.		Signature of officer	Date	DE VAIDA
Sig		JOE PFOUNTZ, CFO		
He	re	Type or print name and title		
			Date Check	PTIN
D-1		Print/Type preparer's name Preparer's signature	lat (04 (00	
Pai	-	ULIANA KREUL Firm's name RSM US LLP	1 000 000	42-0714325
	-		Firm's EIN	
US	Ully	Firm's address 7351 OFFICE PARK PLACE MELBOURNE, FL 32940-8229	Phone no 321	L-751-6200
-			[FIIOHE HO. 54.	
Ma	ly the IR	S discuss this return with the preparer shown above? See instructions		X Yes No

	rt III Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
	STEP UP FOR STUDENTS EMPOWERS FAMILIES TO PURSUE AND ENGAGE IN THE
	MOST APPROPRIATE LEARNING OPTIONS FOR THEIR CHILDREN, WITH AN EMPHASIS
	ON FAMILIES WHO LACK THE INFORMATION AND FINANCIAL RESOURCES TO ACCESS
	THESE OPTIONS. BY PURSUING THIS MISSION, WE HELP PUBLIC EDUCATION
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$674,171,741. including grants of \$663,766,753.) (Revenue \$
	FLORIDA TAX CREDIT SCHOLARSHIP PROGRAM: IN THE 2020-21 SCHOOL YEAR,
	104,165 UNDERPRIVILEGED STUDENTS ATTENDED 1,938 PRIVATE SCHOOLS ON A
	STEP UP FOR STUDENTS' TAX CREDIT SCHOLARSHIP. THE K-12 SCHOLARSHIP
	PROGRAM WAS CREATED IN 2001 TO HELP ALLEVIATE THE ENORMOUS EDUCATIONAL
	CHALLENGES FACED BY CHILDREN WHO LIVE IN POVERTY, AND IT IS NOW THE
	LARGEST SUCH SCHOLARSHIP IN THE NATION. ELIGIBLE STUDENTS COULD RECEIVE
	MAXIMUN SCHOLARSHIPS OF \$8,715, DEPENDING ON GRADE LEVEL AND COUNTY
	RESIDENCE, FOR PRIVATE SCHOOL TUITION AND FEES OR UP TO \$750 IN
	TRANSPORTATION COSTS TO ATTEND AN OUT-OF-DISTRICT PUBLIC SCHOOL. THE
	AVERAGE HOUSEHOLD INCOME FOR PARTICIPANTS WAS JUST 24% ABOVE THE
	FEDERAL POVERTY LEVEL, AND 56% OF THE STUDENTS WERE FROM SINGLE-PARENT
	HOUSEHOLDS.
4b	(Code:)(Expenses \$ 2,984,292. including grants of \$ 2,771,557.) (Revenue \$ 1,385. THE ALABAMA OPPORTUNITY SCHOLARSHIP FUND (ALOSF) IS A SCHOLARSHIP
	GRANTING ORGANIZATION FORMED TO IMPLEMENT THE ALABAMA ACOUNTABILITY
	ACT. ALOSF AWARDS SCHOLARSHIPS TO ELIGIBLE LOW-INCOME K5-12TH GRADE
	STUDENTS WITH PRIORITY GIVEN TO STUDENTS WHO ARE ZONED TO ATTEND A
	FAILING PUBLIC SCHOOL. THE SCHOLARSHIPS PAY FOR PRIVATE SCHOOL TUITION
	OR TRANSFER FEES TO A NON-FAILING PUBLIC SCHOOL. THE FIRST
	SCHOLARSHIPS WERE GRANTED FOR THE SEMESTER STARTING JANUARY 2014.
	ALOSF HAS AWARDED OVER 12,000 SCHOLARSHIPS OVER 6 1/2 YEARS
	REPRESENTING 46 OF THE 67 COUNTIES IN ALABAMA. THE SCHOLARSHIPS ARE
	FUNDED BY DONATIONS OF INCOME TAX LIABILITY FROM INDIVIDUALS AND
	CORPORATIONS WHO RECEIVE AN ALABAMA STATE INCOME TAX CREDIT.
4c	(Code:) (Expenses \$ 4 , 607 , 304 . including grants of \$) (Revenue \$
	THE GARDINER SCHOLARSHIP ACCOUNT PROGRAM: IN THE 2020-21 SCHOOL YEAR,
	STEP UP ADMINISTERED A STATEWIDE SCHOLARSHIP AVAILABLE TO SPECIAL-NEEDS
	STUDENTS WITH SPECIFIC DISABILITIES THAT INCLUDE: AUTISM, CEREBRAL
	PALSY, DOWN SYNDROME, SPINA BIFIDA, INTELLECTUAL DISABILITY, WILLIAMS
	SYNDROME, AND MORE. FOR 2020-21, THE PROGRAM SERVED 17,880 STUDENTS WHO
	RECEIVED SCHOLARSHIPS WORTH AN AVERAGE OF \$10,249 EACH. THE PROGRAM
	EMPOWERS FAMILIES TO CHOOSE THE EDUCATIONAL SERVICES THAT BEST MEET THE
	NEEDS OF THEIR STUDENT, AND THE MONEY CAN BE SPENT FOR SCHOOLS,
	THERAPISTS, SPECIALISTS, CURRICULUM, TECHNOLOGY - EVEN A COLLEGE
	SAVINGS ACCOUNT.
4d	Other program services (Describe on Schedule O.)
	(Curanasa 6 7 1 1 7 4 4 0 including graphs of 6 5 3 4 / U.S.4 \ (D

690,882,777.

4e Total program service expenses ▶

Form 990 (2020) STEP UP FOR STUDENTS, INC. Part IV Checklist of Required Schedules

	·		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	_1_	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9	Х	
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	-
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		Х
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			١.,
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in		v	
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X	-
	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	3	446	х	
10-	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Λ	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete	40-		x
L	Schedule D, Parts XI and XII	12a		
D	Was the organization included in consolidated, independent audited financial statements for the tax year?	12b	х	
13	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		х
14a		14a		X
	Did the organization maintain an office, employees, or agents outside of the United States? Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	174		
5	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		x
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		x
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		х
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		х
b		20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I. Parts I and II	21		х
			200	

Part IV Checklist of Required Schedules (continued	٠/)
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			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25 a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
_	"Yes," complete Schedule L, Part IV	28a		X
	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		Х
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If			
	"Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			x
0.4	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			x
20	Schedule N, Part II Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	32		
33			х	
34	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33	21	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and	34	х	
25.0	Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Х	
	Did the organization have a controlled entity within the meaning of section 512(b)(13)? If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity	55a		
b	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		х
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?	000		
00	If "Yes," complete Schedule R, Part V, line 2	36		x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	00		
•	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	<u> </u>		
	Note: All Form 990 filers are required to complete Schedule O	38	х	
Pai				
	Check if Schedule O contains a response or note to any line in this Part V	<u></u>		
		_	Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	Х	

59-3649371

Form 990 (2020) STEP UP FOR STUDENTS, INC.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

					Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,					
	filed for the calendar year ending with or within the year covered by this return	2a	288			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return	ns?		2b	Х	
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions	s)				
3а	Did the organization have unrelated business gross income of \$1,000 or more during the year?			3a		Х
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule	О		3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a	author	ity over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial a	ccour	nt)?	4a		Х
b	If "Yes," enter the name of the foreign country					
_	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A	ccoun	ts (FBAR).	_		77
	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction file.			5b		
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			5c		
oa	Does the organization have annual gross receipts that are normally greater than \$100,000, and did th any contributions that were not tax deductible as charitable contributions?			6a		х
h	any contributions that were not tax deductible as charitable contributions? If "Yes," did the organization include with every solicitation an express statement that such contributions.			0a		
b				6b		
7	were not tax deductible? Organizations that may receive deductible contributions under section 170(c).			OD		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser	vices r	provided to the payor?	7a		Х
				7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was					
	to file Form 8282?			7с		х
d		7d				
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co	ontrac	t?	7e		Х
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra	act?		7f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo	rm 88	99 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization	tion fi	le a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained	l by th	е			
	sponsoring organization have excess business holdings at any time during the year?			8		
9	Sponsoring organizations maintaining donor advised funds.					
a				9a		
b				9b		
10	Section 501(c)(7) organizations. Enter:	۔مد ا	1			
a	Initiation fees and capital contributions included on Part VIII, line 12	10a				
ь 11	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	1			
''	, -	11a	1			
a b	Gross income from members or shareholders Gross income from other sources (Do not net amounts due or paid to other sources against	114				
D	amounts due or received from them.)	11b				
I2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	ĺ			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.					
а	Is the organization licensed to issue qualified health plans in more than one state?			13a		
	Note: See the instructions for additional information the organization must report on Schedule O.					
b	Enter the amount of reserves the organization is required to maintain by the states in which the					
	organization is licensed to issue qualified health plans	13b				
	Enter the amount of reserves on hand	13c				
				14a		Х
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedul			14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner					
	excess parachute payment(s) during the year?			15		Х
	If "Yes," see instructions and file Form 4720, Schedule N.					v
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment	ıncor	ne?	16		X
	If "Yes," complete Form 4720, Schedule O.					

Form 990 (2020) STEP UP FOR STUDENTS, INC. 59-3649371 Page Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 2 through 7b below to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.			
b	Enter the number of voting members included on line 1a, above, who are independent 1b 8			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		Х
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, trustees, or key employees to a management company or other person?	3		Х
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		Х
6	Did the organization have members or stockholders?	6		Х
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a		Х
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			
	persons other than the governing body?	7b		Х
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
а	The governing body?	8a	Х	
b	Each committee with authority to act on behalf of the governing body?	8b	Х	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
	organization's mailing address? If "Yes." provide the names and addresses on Schedule O	9		Х
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		Х
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	in Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
b	Other officers or key employees of the organization	15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ▶AK, AR, CA, CO, CT, FL, DC, GA, HI, IL, KS, KY			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3))	only)	availa	ble
	for public inspection. Indicate how you made these available. Check all that apply			
	X Own website Another's website X Upon request Other (explain on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	financ	cial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
	JOE PFOUNTZ - 904-352-2246			
	4655 SALISBURY RD, SUITE 400, JACKSONVILLE, FL 32256			

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

See instructions for the order in which to list the persons above.

(A)	(B)	ga		((C)			(D)	(E)	(F)
Name and title	Average		not c	heck		than (Reportable	Reportable	Estimated
	hours per week		, unle: cer ar					compensation from	compensation from related	amount of other
	(list any	ctor						the	organizations	compensation
	hours for	Individual trustee or director	99			ated		organization	(W-2/1099-MISC)	from the
	related	stee	truste		9	bens		(W-2/1099-MISC)		organization
	organizations below	ual tri	tional		ploye	t com	_			and related organizations
	line)	ndivid	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			Organizations
(1) JOHN KIRTLEY	40.00		_		<u> </u>	1 0	-			
CHAIRMAN, SUFS/DIRECTOR, A		х						0.	0.	0.
(2) ALISON HERTOG	2.00									
DIRECTOR, SUFS		х						0.	0.	0.
(3) ALFRED "AL" LAWSON	2.00									
DIRECTOR, SUFS		Х						0.	0.	0.
(4) RICHARD OUTRAM	2.00									
DIRECTOR, SUFS		Х						0.	0.	0.
(5) PAUL SHERMAN	2.00									
DIRECTOR, SUFS		Х						0.	0.	0.
(6) CURTIS STOKES	2.00									
DIRECTOR, SUFS		Х						0.	0.	0.
(7) TERRY JOVE	2.00									
DIRECTOR, SUFS		Х						0.	0.	0.
(8) JOHN LEGG	2.00									
DIRECTOR, SUFS		Х						0.	0.	0.
(9) DOUG TUTHILL	40.00									
PRESIDENT, SUFS				Х				272,869.	0.	25,678.
(10) ANNE WHITE	40.00									
CAO, SUFS				Х				171,458.	0.	21,635.
(11) JOE PFOUNTZ	40.00								_	
TREASURER & CFO, SUFS				Х				221,946.	0.	24,828.
(12) JONATHAN BECKHAM	40.00									
CIO, SUFS (THRU 09/2020)	40.00			Х				129,727.	0.	22,445.
(13) GINA LYNCH	40.00			l				105 554		
COO, SUFS	40.00			Х				185,754.	0.	20,056.
(14) LESLEY SEARCY	40.00			l				450 444	•	6 500
CEAO, SUFS	40.00			Х				178,144.	0.	6,723.
(15) ALISSA RANDALL	40.00	ŀ				,		162 065	^	20 501
CMO, SUFS	40.00					Х		163,867.	0.	38,581.
(16) CHARLES PARKER	40.00					,		145 565	^	10.070
DIR SOFTWARE & TECH OPS (THRU 10/202	40.00					Х		145,565.	0.	12,970.
(17) CAROL MACEDONIA VP STUDENT LEARNING (THRU 08/2020)	40.00	ł				x		102 070	0.	10 444
032007 12-23-20]		<u> </u>		Α.	<u> </u>	192,078.	0.	10,444. Form 990 (2020)

Form **990** (2020)

	•												
Part VII Section A. Officers, Directors, Trus	tees, Key Emp	oloy	ees,	and	iH t	ghes	st C	ompensated Employee	s (continued)				
(A)	(B)				C)			(D)	(E)			(F)	
Name and title	Average	(do		Pos			ono	Reportable	Reportable	э	E	stimate	d
	hours per	box	, unle	ss pe	rson i	than is bot	h an	compensation	compensation	on	ar	nount	of
	week		cer ar	nd a d	lirecto	or/trus	tee)	from	from relate	d	1	other	
	(list any	director						the	organizatior	าร	com	pensa	tion
	hours for	r dire	_ n			ted		organization	(W-2/1099-MI	SC)	fr	rom the	Э
	related	stee c	ruste			eusa		(W-2/1099-MISC)			org	janizati	on
	organizations	Individual trustee or	Institutional trustee		Key employee	Highest compensated employee					l .	d relate	
	below	vidu	iti	cer	emp	hest	Former				orga	anizatio	วทร
-	line)	Ind	Inst	Officer	Key	E E	For				<u> </u>		
(18) JILL LAROSE	40.00												
VP LEADERSHIP DEVELOPMENT						Х		148,520.		0.		14,	999.
(19) SUSAN DUGAN	40.00												
VP FINANCE						x		148,793.		0.	1	5,	878.
								,					
-						\vdash				\rightarrow			
											1		
						-				\longrightarrow			
											1		
						_	<u> </u>				<u> </u>		
											<u> </u>		
											1		
											1		
											1		
											1		
1b Subtotal	1							1,958,721.		0.		204,	237.
								0.		0.			0.
c Total from continuation sheets to Part VI										0.	$\vdash \vdash$	204	
d Total (add lines 1b and 1c)							<u> </u>	1,958,721.			Щ_	204,	237.
2 Total number of individuals (including but n	ot limited to th	ose	liste	d ab	oove	e) wh	o re	eceived more than \$100,	000 of reportabl	е			
compensation from the organization													40
										ſ		Yes	No
3 Did the organization list any former officer	, director, trust	ee, k	кеу е	empl	loye	e, or	hig	hest compensated emp	loyee on				
line 1a? If "Yes," complete Schedule J for s	uch individual										3		Х
4 For any individual listed on line 1a, is the su	ım of reportabl	е со	mpe	ensa	tion	and	oth	ner compensation from t	he organization				
and related organizations greater than \$150	0.000? If "Yes	" co	mnle	ete S	Sche	adule	∍ . I f	for such individual	-		4	х	
5 Did any person listed on line 1a receive or a													
rendered to the organization? If "Yes." com	•				,			•		- 1	5		Х
Section B. Independent Contractors	ipiete Scrieduli	; J /(or st	ICIT I	oers	OH						l I	
·					4		41.		2100 000 of some		L:		
Complete this table for your five highest co	•	•							•	pensat	TIOLI ILC	וווט	
the organization. Report compensation for	tne calendar ye	ear e	endir	ng w	ith c	or wi	thin T		ear.				
(A)	addrag-							(B)	.amiaaa	_		C)	_
Name and business							-	Description of s	bei vices		ompe	nsatio	1
NLP LOGIX, LLC, 4215 SOUTHPOINT BLVD	•									1			

SOFTWARE SERVICES SUITE 140, JACKSONVILLE, FL 32216 2,992,301. SOLIX, INC. 30 LANIDEX PLAZA WEST, PARSIPPANY, NJ 07054 TELECOMMUNICATION 1,519,407. INTERACTIVE RESOURCES, LLC PO BOX 202056, DALLAS, TX 75320-2056 CONSULTING SERVICES 748,469. SAP AMERICA, INC., PO BOX 7780-824024, PHILADELPHIA, PA 19182-4024 SOFTWARE SERVICES 318,003. ASTON CARTER, 3689 COLLECTION CENTER DRIVE, CHICAGO, IL 60693 CONSULTING SERVICES 278,044. Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

59-3649371

		Check if Schedule O c	conta	ins a resp	onse (or note to any line	e in this Part VIII			
							(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	1 a k	Membership dues Fundraising events Related organizations Government grants (contri All other contributions, gifts, similar amounts not included Noncash contributions included in I	ibution grants above	1b 1c 1d ons) 1e s, and e 1f 1g		12,216,963. 975,971,983.	988,188,946.			
O e	<u> </u>	Total. Add lines 1a-1f				Business Code	300,100,340.			
•	2 8	POLICY & PUBLIC AFF	AIR			900099	105,715.	105,715.		
vice	Z t	STUDENT LEARNING AND				900099	10,710.	10,710.		
Program Service Revenue		1110111 000000000	SC			900099	1,385.	1,385.		
am	(<u> </u>								
ogr	•	•								
P.	f	All other program service	reven	ue						
	9	Total. Add lines 2a-2f				>	117,810.			
	3	Investment income (includ other similar amounts) Income from investment o				.	51,437.			51,437.
	5	Royalties		•		· •				
		· · · · y · · · · · · · · · · · · · · · · · · ·		(i) Rea		(ii) Personal				
	6 a	Gross rents	6a							
	k	Less: rental expenses	6b							
	(Rental income or (loss)	6с							
	•	, , , , , , , , , , , , , , , , , , , ,			>					
	7 a	a Gross amount from sales of		(i) Secur	ties	(ii) Other				
		assets other than inventory	7a							
-	k	Less: cost or other basis		0.5						
nue			7b		030.					
eve		(/	7с	-26,			-26,030.			-26,030.
Other Revenue		d Net gain or (loss)				P	20,030.			20,030.
Ę	0.	including \$	•							
		contributions reported on								
		Part IV, line 18		•	8a					
	k	Less: direct expenses			8b					
	C	Net income or (loss) from t	fundr	aising eve	nts					
	9 a	a Gross income from gamine	_		- 1					
		Part IV, line 19								
					9b					
		Net income or (loss) from (es					
	10 a	Gross sales of inventory, le			100					
		and allowances Less: cost of goods sold			10a					
		Net income or (loss) from s								
				2		Business Code				
sno	11 a	GENERAL & ADMINISTR	ATI			900099	25,811.	25,811.		
Miscellaneous Revenue	k)								
Sella	•									
Misc	(d All other revenue								
_	•	Total. Add lines 11a-11d					25,811.			
	12	Total revenue. See instruction	ıns			▶	988,357,974.	143,621.	0.	25,407.

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

00011	on 501(c)(3) and 501(c)(4) organizations must comple Check if Schedule O contains a response				
Do i	not include amounts reported on lines 6b,	(A)	(B)	(C)	(D)
	8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to domestic organizations				·
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22	669,885,344.	669,885,344.		
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,				
	trustees, and key employees	1,844,161.	282,753.	1,561,408.	
6	Compensation not included above to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	14,149,474.	9,671,727.	3,032,354.	1,445,393.
8	Pension plan accruals and contributions (include			4	
	section 401(k) and 403(b) employer contributions)	566,954.	348,252.	167,742.	50,960.
9	Other employee benefits	2,165,322.	1,551,462.	437,713.	176,147.
10	Payroll taxes	1,208,227.	792,134.	309,951.	106,142.
11	Fees for services (nonemployees):				
	Management	100 050		100.000	
	Legal	128,270.		128,270.	
	Accounting	156,849.	402 702	156,849.	
	Lobbying	482,783.	482,783.		
_	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,				
40	column (A) amount, list line 11g expenses on Sch O.)	808,996.	697,933.	50,853.	60,210.
12	Advertising and promotion	1,568,093.	1,511,625.	29,423.	27,045.
13 14	Office expenses	1,300,033.	1,311,023.	25,125.	27,013.
15	Information technology Royalties				
16	Royalties Occupancy	1,030,209.	1,030,062.	147.	
17	Travel	104,409.	61,080.	38,641.	4,688.
18	Payments of travel or entertainment expenses	, -	, -	, -	, -
.0	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings				
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization	934,320.	915,659.	5,332.	13,329.
23	Insurance	289,585.	288,854.	626.	105.
24	Other expenses. Itemize expenses not covered				
	above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A)				
	amount, list line 24e expenses on Schedule 0.)				
а	OTHER COSTS	3,900,427.	3,010,609.	706,590.	183,228.
b	REPAIRS AND MAINTENANCE	252,540.	252,443.	97.	
С	BANK FEES	186,676.	134,441.	48,929.	3,306.
d	PRINTING AND POSTAGE	92,396.	57,248.	3,454.	31,694.
е	All other expenses	-91,632.	-91,632.		
25	Total functional expenses. Add lines 1 through 24e	699,663,403.	690,882,777.	6,678,379.	2,102,247.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				5 000 (2222)

Form 990 (2020) Part X Balance Sheet

ı a	ILΑ	Check if Schedule O contains a response or	note to an	v line in this Part X			
		onesk ir conseque o contains a response or	note to an	y into in this real X	(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			71,685,413.	1	143,976,692.
	2	Savings and temporary cash investments			65,000.	2	116,000.
	3	Pledges and grants receivable, net		402,513,651.	3	621,135,859.	
	4	Accounts receivable, net		3,398,534.	4	2,575,907.	
	5	Loans and other receivables from any curren					
		trustee, key employee, creator or founder, su					
		controlled entity or family member of any of t		5			
	6	Loans and other receivables from other disqu					
		under section 4958(f)(1)), and persons descri	bed in sec	tion 4958(c)(3)(B) L		6	
Ŋ	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use				8	
Ä	9	Prepaid expenses and deferred charges			889,513.	9	542,434.
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	10a	9,301,226.			
	b	Less: accumulated depreciation	10b	2,793,362.	3,028,266.	10c	6,507,864.
	11	Investments - publicly traded securities				11	
	12	Investments - other securities. See Part IV, lin			12		
	13	Investments - program-related. See Part IV, li			13		
	14	Intangible assets		14			
	15	Other assets. See Part IV, line 11	109,286,898.	15	143,364,993.		
	16	Total assets. Add lines 1 through 15 (must e	590,867,275.	16	918,219,749.		
	17	Accounts payable and accrued expenses			4,196,061.	17	8,738,080.
	18	Grants payable		18			
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Comple	ete Part IV	of Schedule D	109,276,186.	21	142,229,767.
S	22	Loans and other payables to any current or f	ormer offic	er, director,			
Liabilities		trustee, key employee, creator or founder, su	ıbstantial c	ontributor, or 35%			
iabi		controlled entity or family member of any of t	hese pers	ons		22	
_	23	Secured mortgages and notes payable to un	related thi	rd parties		23	
	24	Unsecured notes and loans payable to unrela	ated third p	parties		24	
	25	Other liabilities (including federal income tax,					
		parties, and other liabilities not included on li	nes 17-24)	. Complete Part X			
		of Schedule D			0.	25	1,147,303.
	26				113,472,247.	26	152,115,150.
"		Organizations that follow FASB ASC 958,	check her	e ▶ X			
ĕ		and complete lines 27, 28, 32, and 33.					
<u>la</u>	27	Net assets without donor restrictions			13,586,344.	27	18,684,216.
Ba	28	Net assets with donor restrictions			463,808,684.	28	747,420,383.
ŭ		Organizations that do not follow FASB AS	C 958, che	eck here 🕨 📖			
Ē		and complete lines 29 through 33.					
Net Assets or Fund Balances	29	Capital stock or trust principal, or current fur				29	
Se	30	Paid-in or capital surplus, or land, building, o				30	
t As	31	Retained earnings, endowment, accumulated				31	
Se	32	Total net assets or fund balances			477,395,028.	32	766,104,599.
	33	Total liabilities and net assets/fund balances			590,867,275.	33	918,219,749.

Form **990** (2020)

Pa	TEXT RECONCILIATION OF NET ASSETS				
	Check if Schedule O contains a response or note to any line in this Part XI				X
1	Total revenue (must equal Part VIII, column (A), line 12)	1	988	,357,	974.
2	Total expenses (must equal Part IX, column (A), line 25)	2	699	,663,	403.
3	Revenue less expenses. Subtract line 2 from line 1	3	288	694,	571.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	477	,395,	028.
5	Net unrealized gains (losses) on investments	5			
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9		15,	000.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
	column (B))	10	766	,104,	599.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				X
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule ().			
2a	2a Were the organization's financial statements compiled or reviewed by an independent accountant?				Х
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a				
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Х	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,			
	consolidated basis, or both:				
	Separate basis X Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain on Sche	dule O.			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sing	gle Audit			
	Act and OMB Circular A-133?		За		Х
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requir	ed audit			
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b		
			Form	990	(2020)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury

Name of the organization

Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Employer identification number

STEP UP FOR STUDENTS INC. 59-3649371 Reason for Public Charity Status. (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions)) Total

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	533,245,078.	705,681,555.	714,828,892.	618,153,616.	988,188,946.	3560098087.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	533,245,078.	705,681,555.	714,828,892.	618,153,616.	988,188,946.	3560098087.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						1157418082.
	Public support. Subtract line 5 from line 4.						2402680005.
			# N = 0.1=	4 3 22 4 2	1,000,0		<u> </u>
	ndar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019 618,153,616.	(e) 2020	(f) Total 3560098087.
	Amounts from line 4	533,245,078.	705,681,555.	714,828,892.	616,153,616.	988,188,946.	3560096067.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,	397,500.	999,419.	1,673,206.	1,464,788.	51,437.	1 586 350
•	and income from similar sources	337,300.	JJJ, 1 1J.	1,075,200.	1,404,700.	31,437.	4,586,350.
9	Net income from unrelated business						
	activities, whether or not the						
10	Other income. Do not include gain						
10	Other income. Do not include gain or loss from the sale of capital						
	assets (Explain in Part VI.)	339.	3,990.	15,075.	440.	25,811.	45,655.
44	Total support. Add lines 7 through 10	002.	0,220.	20,070.	110.	20,011.	3564730092.
	Gross receipts from related activities,	etc (see instruction	ne)			12	3,612,352.
	First 5 years. If the Form 990 is for the	· ·		fourth or fifth tax y			7 - 7 - 7
10	organization, check this box and stor	_		•			ightharpoonup
Sec	ction C. Computation of Publi						
	Public support percentage for 2020 (I			column (f))		14	67.40 %
	Public support percentage from 2019					15	59.91 %
	33 1/3% support test - 2020. If the o					ore, check this box	and
	stop here. The organization qualifies						, T
b	33 1/3% support test - 2019. If the o	organization did no	t check a box on I				
	and stop here. The organization qual						
17a	10% -facts-and-circumstances test						
	and if the organization meets the fact	s-and-circumstanc	es test, check this	box and stop he	re. Explain in Part	VI how the organiza	ation
	meets the facts-and-circumstances te						▶ □
b	10% -facts-and-circumstances test	- 2019. If the org	anization did not d	check a box on line	e 13, 16a, 16b, or 1	7a, and line 15 is 1	0% or
	more, and if the organization meets th	ne facts-and-circum	nstances test, ched	ck this box and st	top here. Explain i	n Part VI how the	
	organization meets the facts-and-circu	umstances test. Th	e organization qua	alifies as a publicly	supported organiz	zation	>
18	Private foundation. If the organization	n did not check a	box on line 13, 16a	a, 16b, 17a, or 17b	o, check this box a	nd see instructions	>

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Schedule A (Form 990 or 990-EZ) 2020 STEP UP FOR STUDENTS, INC. Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public	Support	now, piedee comp	note i uit ii.j				
Calendar year (or fiscal y		(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
Gifts, grants, cont membership fees include any "unus	received. (Do not						
2 Gross receipts fro merchandise sold formed, or facilitie any activity that is organization's tax	or services per- es furnished in related to the						
3 Gross receipts fro are not an unrelat- iness under section	ed trade or bus-						
4 Tax revenues levie ization's benefit al or expended on it	nd either paid to						
5 The value of service furnished by a government the organization was a service of the control o	ces or facilities vernmental unit to						
6 Total. Add lines 1	through 5						
7a Amounts included 3 received from di	on lines 1, 2, and squalified persons						
b Amounts included on lin from other than disqualit exceed the greater of \$5 amount on line 13 for the	fied persons that						
c Add lines 7a and	7b						
8 Public support. (Section B. Total S							
Calendar year (or fiscal y	rear beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
9 Amounts from line 10a Gross income fror dividends, payme securities loans, re	e 6 m interest, nts received on	(1)	12/2	(2)	(4)	(7)	(7)
b Unrelated business t	taxable income kes) from businesses						
c Add lines 10a and 11 Net income from u activities not inclu whether or not the regularly carried o	unrelated business ided in line 10b, business is						
12 Other income. Do or loss from the sa	not include gain						
13 Total support. (Add I						1	
14 First 5 years. If th		•		•	•	. , . ,	. —
check this box an Section C. Comp	d stop here						>
				(0)		145	
15 Public support pe	•		•	.,,		15	<u>%</u>
16 Public support pe Section D. Comp			•			16	%
				ing 12 galuman (f)\		47	0/
17 Investment incom						17	%
18 Investment incom	•			on line 14, and line		18 23 1/3% and line 1	% %
19a 33 1/3% support						42	▶ □
b 33 1/3% support	%, check this box and tests - 2019. If the	organization did n	ot check a box or	line 14 or line 19a	a, and line 16 is mo	ore than 33 1/3%, a	nd
	e than 33 1/3%, chec						>
20 Private foundation	n If the organization	a did not check a	hox on line 14 19	a or 19h check th	nie hay and see ing	structions	

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Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

1		Yes	No
2 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b			
2 3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b	1		
3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b			
3a 3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b	2		
3b 3c 4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b			
3c	3a		
3c			
4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b	3b		
4a 4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b			
4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b	3c		
4b 4c 5a 5b 5c 6 7 8 9a 9b 9c 10a 10b	4a		
5a 5b 5c 6 7 8 9a 9b 9c 10a	14		
5a 5b 5c 6 7 8 9a 9b 9c 10a	4b		
5a 5b 5c 6 7 8 9a 9b 9c 10a			
5a 5b 5c 6 7 8 9a 9b 9c 10a	4c		
5b 5c 6 7 8 9a 9b 9c 10a			
5c 6 7 8 9a 9b 9c 10a 10b	5a		
5c 6 7 8 9a 9b 9c 10a 10b			
6 7 8 9a 9b 9c 10a 10b			
7 8 9a 9b 9c 10a	5c		
7 8 9a 9b 9c 10a			
9a 9b 9c 10a	6		
9a 9b 9c 10a			
9a 9b 9c 10a	7		
9a 9b 9c 10a	8		
9b 9c 10a			
9c 10a 10b	9a		
9c 10a 10b			
10a	9b		
10a	90		
10b	9U		
10b			
	10a		
. 000 as 000 EZ\ 0000		N E7	

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Par	Supporting Organizations (continued)			
	_		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in lines 11b and			
	11c below, the governing body of a supported organization?	11a		
b	A family member of a person described in line 11a above?	11b		
С	A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide			
	detail in Part VI.	11c		
Sec	ion B. Type I Supporting Organizations			
			Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or			
	more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers,			
	directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s)			
	effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the			
	supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sect	ion C. Type II Supporting Organizations			
	_		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	ion D. All Type III Supporting Organizations			
	_		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in line 2, above, did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
800	supported organizations played in this regard. ion E. Type III Functionally Integrated Supporting Organizations	3		
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a	The organization satisfied the Activities Test. Complete line 2 below. The organization is the parent of each of its supported organizations. Complete line 3 below.			
b	· · · · · · · · · · · · · · · · · · ·		- 1	
с 2	The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instanctivities Test. Answer lines 2a and 2b below.	ruction	S). Yes	No
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of		163	NO
а	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organization(s) to which the organization was responsive: If yes, (right) if y			
	how the organization was responsive to those supported organizations, and how the organization determined	2a		
b	that these activities constituted substantially all of its activities. Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement,	u		
~	one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in			
	Part VI the reasons for the organization's position that its supported organization(s) would have engaged in			
	these activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer lines 3a and 3b below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
-	trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.	За		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
_	of its supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard.	3b		

Page 6 Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations ☐ Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E. (B) Current Year Section A - Adjusted Net Income (A) Prior Year (optional) 1 Net short-term capital gain 2 Recoveries of prior-year distributions 3 Other gross income (see instructions) 3 4 4 Add lines 1 through 3. 5 5 Depreciation and depletion Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or 6 maintenance of property held for production of income (see instructions) 7 Other expenses (see instructions) 8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) 8 (B) Current Year Section B - Minimum Asset Amount (A) Prior Year (optional) 1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): a Average monthly value of securities 1a **b** Average monthly cash balances 1b **c** Fair market value of other non-exempt-use assets 1c d Total (add lines 1a, 1b, and 1c) 1d e Discount claimed for blockage or other factors (explain in detail in Part VI): 2 Acquisition indebtedness applicable to non-exempt-use assets 2 3 3 Subtract line 2 from line 1d. Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, 4 see instructions). 5 Net value of non-exempt-use assets (subtract line 4 from line 3) 5 Multiply line 5 by 0.035. 6 6 7 Recoveries of prior-year distributions 7 8 Minimum Asset Amount (add line 7 to line 6) Section C - Distributable Amount **Current Year** 1 Adjusted net income for prior year (from Section A, line 8, column A) 1 2 Enter 0.85 of line 1. 2 3 Minimum asset amount for prior year (from Section B, line 8, column A) 3 Enter greater of line 2 or line 3. 4 4 5 5 Income tax imposed in prior year Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions). 6 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see

Schedule A (Form 990 or 990-EZ) 2020

instructions).

Pai	t V Type III Non-Functionally Integrated 509((a)(3) Supporting Orga	inizations _{(continue}	ed)					
Secti	ction D - Distributions Current Year								
1	Amounts paid to supported organizations to accomplish exer		1						
2	Amounts paid to perform activity that directly furthers exemp								
	organizations, in excess of income from activity		2						
3	Administrative expenses paid to accomplish exempt purpose	es of supported organizations	S	3					
4	Amounts paid to acquire exempt-use assets			4					
5	Qualified set-aside amounts (prior IRS approval required - pro	ovide details in Part VI)		5					
6	Other distributions (describe in Part VI). See instructions.			6					
7	Total annual distributions. Add lines 1 through 6.			7					
8	Distributions to attentive supported organizations to which the	ne organization is responsive							
	(provide details in Part VI). See instructions.			8					
9	Distributable amount for 2020 from Section C, line 6			9					
10	Line 8 amount divided by line 9 amount			10					
		(i)	(ii)		(iii)				
Secti	on E - Distribution Allocations (see instructions)	Excess Distributions	Underdistributions Pre-2020	5	Distributable Amount for 2020				
1	Distributable amount for 2020 from Section C, line 6								
2	Underdistributions, if any, for years prior to 2020 (reason-								
	able cause required - explain in Part VI). See instructions.								
3	Excess distributions carryover, if any, to 2020								
a	From 2015								
b	From 2016								
С	c From 2017								
d	d From 2018								
<u>e</u>	From 2019								
f	Total of lines 3a through 3e								
g	Applied to underdistributions of prior years								
<u>h</u>	Applied to 2020 distributable amount								
i_	Carryover from 2015 not applied (see instructions)								
<u>_i</u>	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.								
4	Distributions for 2020 from Section D,								
	line 7: \$								
a	Applied to underdistributions of prior years								
b	Applied to 2020 distributable amount								
c	Remainder. Subtract lines 4a and 4b from line 4.								
5	Remaining underdistributions for years prior to 2020, if								
	any. Subtract lines 3g and 4a from line 2. For result greater								
	than zero, explain in Part VI. See instructions.								
6	Remaining underdistributions for 2020. Subtract lines 3h								
	and 4b from line 1. For result greater than zero, explain in								
	Part VI. See instructions.								
7	Excess distributions carryover to 2021. Add lines 3j								
	and 4c.								
8	Breakdown of line 7:								
<u>a</u>	Excess from 2016								
<u>b</u>	Excess from 2017								
<u> </u>	Excess from 2018								
<u>d</u>	Excess from 2019								
_	Excess from 2020								

Schedule A (Form 990 or 990-EZ) 2020

line 1 Sect	ection A, lines 1, 2, 36, 3c, 46, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, rt IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, b, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. uctions.)	
SCHEDULE A, PA	II, LINE 10, EXPLANATION FOR OTHER INCOME:	
OTHER INCOME		
2016 AMOUNT:	339.	
2017 AMOUNT:	3,990.	
2018 AMOUNT:	15,075.	
2019 AMOUNT:	440.	
2020 AMOUNT:	25,811.	
		_
		_
		_

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

Schedule of Contributors

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Employer identification number

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

STEP UP FOR STUDENTS, INC. 59-3649371 Organization type (check one): Filers of: Section: X 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** ☐ For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year ______ > \$ Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Name of organization	Employer identification number
3	
STEP UP FOR STUDENTS INC.	59-3649371

Part I	Contributors (see instructions). Use duplicate copies of Part I if addit	ional space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1			Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$75,000,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4		\$150,000,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6			Person X Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization

Employer identification number

STEP UP FOR STUDENTS, INC.

59-3649371

Partii	Noticasti Property (see instructions). Use duplicate copies of Part II if	r additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		- - - - - \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		- - - - - \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		- - - - - \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		- - - - - \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		- - - - - - - - - -	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received

Name of or	rganization				Employer identification number		
STEP UP	FOR STUDENTS, INC.				59-3649371		
Part III		through (e) and the following that the following that the following the through the through the through the following the following the through the through the following thro	na line entry. For a	organizations			
(a) No. from Part I	(b) Purpose of gift	(c) Use of g	jift	(d) Desc	cription of how gift is held		
-		(e) Transf	er of aift				
-	Transferee's name, address, ar			elationship of tra	nsferor to transferee		
(a) No. from	(b) Purpose of gift	(c) Use of g	ıift	(d) Desc	ription of how gift is held		
Part I							
	(e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee						
(a) No.							
(a) No. from Part I	(b) Purpose of gift	(c) Use of g	jift	(d) Desc	cription of how gift is held		
-	(e) Transfer of gift						
-	Transferee's name, address, ar	R	elationship of tra	nsferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of g	jift	(d) Desc	cription of how gift is held		
_	(e) Transfer of gift						
-	Transferee's name, address, ar	nd ZIP + 4	R	elationship of tra	nsferor to transferee		

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

Section 501(c)(4) (5) or (6) organizations: Complete Part III.

	(0), (0) , (0) , or (0) organization	iono. Compicto i art iii.			
Name of	organization			Empl	oyer identification number
		R STUDENTS, INC.			59-3649371
Part I	-A Complete if the org	anization is exempt und	der section 501(c)	or is a section 527 org	ganization.
2 Pol	ovide a description of the organiz itical campaign activity expendit unteer hours for political campai	ures		▶\$	
Part I	-B Complete if the org	anization is exempt und	der section 501(c)(3).	
2 Ent	er the amount of any excise tax er the amount of any excise tax ne organization incurred a sectio	incurred by the organization un incurred by organization manac n 4955 tax, did it file Form 4720	der section 4955 gers under section 4955) for this year?	► \$ ► \$	Yes No
	s a correction made?				Yes No
Part I	Yes," describe in Part IVC Complete if the ord	anization is exempt und	der section 501(c).	except section 501(c))(3).
2 Ent	er the amount directly expended ter the amount of the filing organ empt function activities	ization's funds contributed to o	ther organizations for se	ection 527 \$	
	•			,	
4 Did 5 Ent ma cor	17b I the filing organization file Form fer the names, addresses and en de payments. For each organiza attributions received that were pro itical action committee (PAC). If	1120-POL for this year?	IIN) of all section 527 po iid from the filing organiz a separate political orga	litical organizations to which zation's funds. Also enter the anization, such as a separate	Yes No the filing organization amount of political
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0

Schedule C (Form 990 or 990-EZ) 2020					649371 Page 2		
Part II-A Complete if the org	janization is exem	npt under section	501(c)(3) and file	d Form 5768 (ele	ction under		
section 501(h)).							
A Check ► if the filing organiza	ation belongs to an affili	ated group (and list in	Part IV each affiliated of	group member's name	e, address, EIN,		
expenses, and share	re of excess lobbying e	xpenditures).					
B Check ▶ if the filing organiza	ation checked box A an	d "limited control" prov	visions apply.				
	its on Lobbying Expen ditures" means amou			(a) Filing organization's totals	(b) Affiliated group totals		
1a Total lobbying expenditures to influ	uence public opinion (a	rassroots lobbying)		216,615.			
b Total lobbying expenditures to influ				266,168.			
c Total lobbying expenditures (add li	•	, , , , , , , , , , , , , , , , , , , ,		482,783.			
d Other exempt purpose expenditure				701,240,475.			
e Total exempt purpose expenditure				701,723,258.			
f Lobbying nontaxable amount. Ente	er the amount from the			1,000,000.			
If the amount on line 1e, column (a) o		oying nontaxable amo	11				
Not over \$500,000	• •	he amount on line 1e.					
Over \$500,000 but not over \$1,000		0 plus 15% of the exce	ess over \$500,000.				
Over \$1,000,000 but not over \$1,5		\$175,000 plus 10% of the excess over \$1,000,000.					
Over \$1,500,000 but not over \$17,	,000,000 \$225,00	0 plus 5% of the exces	s over \$1,500,000.				
Over \$17,000,000	\$1,000,0						
g Grassroots nontaxable amount (en	iter 25% of line 1f)			250,000.			
h Subtract line 1g from line 1a. If zer	o or less, enter -0-			0.			
i Subtract line 1f from line 1c. If zero	o or less, enter -0-			0.			
j If there is an amount other than ze	ro on either line 1h or li	ne 1i, did the organiza	tion file Form 4720				
reporting section 4911 tax for this					Yes No		
(Some organizations t	hat made a section 50 See the separa	raging Period Under (p1(h) election do not hate instructions for lin- ditures During 4-Year	ave to complete all of es 2a through 2f.)	f the five columns be	elow.		
	Lobbying Expen		Averaging Feriou				
Calendar year (or fiscal year beginning in)	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) Total		
2a Lobbying nontaxable amount	1,000,000.	1,000,000.	1,000,000.	1,000,000.	4,000,000.		
b Lobbying ceiling amount (150% of line 2a, column(e))					6,000,000.		
c Total lobbying expenditures	115,003.	256,683.	414,718.	482,783.	1,269,187.		
d Grassroots nontaxable amount	250,000.	250,000.	250,000.	250,000.	1,000,000.		

124,725.

18,858.

Schedule C (Form 990 or 990-EZ) 2020

216,615.

241,907.

1,500,000.

602,105.

e Grassroots ceiling amount (150% of line 2d, column (e))

f Grassroots lobbying expenditures

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description		(a)		(b)	
of the lobbying activity.			No	Amount	
1	During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter				
	or referendum, through the use of:				
а	Volunteers?				
	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
	Media advertisements?				
	Mailings to members, legislators, or the public?				
е	Publications, or published or broadcast statements?				
f	Grants to other organizations for lobbying purposes?				
	Direct contact with legislators, their staffs, government officials, or a legislative body?				
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
	Other activities?				
	Total. Add lines 1c through 1i				
	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
	If "Yes," enter the amount of any tax incurred under section 4912				
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
Dor	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? t III-A Complete if the organization is exempt under section 501(c)(4), section	n F01/o\/F	\ or ooc	tion	
Pai	501(c)(6).	011 50 1(0)(5	, or sec	HOH	
	55 1(5)(5).			Yes	No
4	Were substantially all (90% or more) dues received nondeductible by members?		1		- 110
1 2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?				
3	Did the organization make only inflouse lobbying experiditures of \$2,000 or less? Did the organization agree to carry over lobbying and political campaign activity expenditures from the		2		
	t III-B Complete if the organization is exempt under section 501(c)(4), section			tion	
	501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered				3, is
	answered "Yes."				
1	Dues, assessments and similar amounts from members		1		
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political				
	expenses for which the section 527(f) tax was paid).				
а	Current year		. 2a		
	Carryover from last year				
	Total				
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues				
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc	ess			
	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p	olitical			
	expenditure next year?		. 4		
_					
Par	t IV Supplemental Information				
Prov	ide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group	list); Part II-A	, lines 1 a	nd 2 (See	
	uctions); and Part II-B, line 1. Also, complete this part for any additional information.				
SCHE	EDULE C, PART II-A				
mitta	GENTOR ROLLOW RIDEGMOR AND LEGIGLAMINE AREATED MANAGER ATRED				
THE	SENIOR POLICY DIRECTOR AND LEGISLATIVE AFFAIRS MANAGER AIDED				
LEG1	SLATORS AND LEGISLATIVE STAFF BY ANSWERING QUESTIONS AND PROVIDING				
DETA	AILED INFORMATION ABOUT THE STATE'S VARIOUS SCHOLARSHIP PROGRAMS. STEP				
UP E	EMPLOYEES ALSO HELPED SCHOLARSHIP PARENTS MEET STATE SENATORS AND				
REPF	RESENTATIVES TO DISCUSS THEIR EXPERIENCE ON THE PROGRAMS. DURING THE				

Schedule C (Form 990 or 990-EZ) 2020 STEP UP FOR STUDENTS, INC. Part IV Supplemental Information (continued)	59-3649371	Page 4
2019 SESSION, LAWMAKERS CREATED A NEW DIRECT STATE-FUNDED PROGRAM CALLED		
THE FAMILY EMPOWERMENT SCHOLARSHIP AND ALSO ADOPTED IMPROVEMENTS TO THE		
TAX CREDIT SCHOLARSHIP AND OTHER SCHOLARSHIP PROGRAMS. THESE LOBBYING		
EFFORTS ARE FINANCED BY SEPARATE PRIVATE FUNDRAISING AND NOT THROUGH ANY		
OF THE ADMINISTRATIVE ALLOWANCE STEP UP RECEIVES FOR EACH PROGRAM.		
of the abanticianity abbounce of a control of about the about.		

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

Inspection

OMB No. 1545-0047

Name of the organization

STEP UP FOR STUDENTS, INC.

Employer identification number

59-3649371 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the Part I organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate value of contributions to (during year) 2 3 Aggregate value of grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds 5 are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of a historically important land area Preservation of land for public use (for example, recreation or education) Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last Held at the End of the Tax Year day of the tax year. Total number of conservation easements 2a Total acreage restricted by conservation easements 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax Number of states where property subject to conservation easement is located Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? ______ 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 8. 1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1 (ii) Assets included in Form 990, Part X If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: a Revenue included on Form 990, Part VIII, line 1 Assets included in Form 990, Part X

Par	t III Organizations Maintaining C	ollections of Ar	t, Histori	cal Tre	easures, o	r Other S	Similar As	sets	(contin	ued)	
3	Using the organization's acquisition, accessi-	on, and other record	s, check ar	y of the t	following that	make sigr	nificant use o	of its	•	ĺ	
	collection items (check all that apply):										
а	Public exhibition	d	I 🔲 Lo	an or exc	hange progra	am					
b	Scholarly research	е	Ot	ner							
С	Preservation for future generations										
4	Provide a description of the organization's co	ollections and explain	n how they	further th	ne organizatio	n's exemp	t purpose in	Part >	KIII.		
5	During the year, did the organization solicit o	r receive donations of	of art, histo	rical treas	sures, or othe	er similar a	ssets				
	to be sold to raise funds rather than to be ma	aintained as part of t	he organiza	tion's co	llection?				Yes		No
Par	t IV Escrow and Custodial Arran	gements. Comple	ete if the or	ganizatio	n answered '	'Yes" on F	orm 990, Pa	rt IV, li	ne 9, or		
	reported an amount on Form 990, Pa	rt X, line 21.									
1a	Is the organization an agent, trustee, custodi	an or other intermed	iary for cor	tribution	s or other ass	sets not inc	cluded				
	on Form 990, Part X?							. X	Yes		No
b	If "Yes," explain the arrangement in Part XIII										
									Amount		
С	Beginning balance						1c		109,276,186.		
	Additions during the year						1d		186,584,482.		
	Distributions during the year						1e		153,630,901.		
f	Ending balance						1f		142,	229,7	767.
2a	Did the organization include an amount on Fe						?	Х	Yes		No
b	If "Yes," explain the arrangement in Part XIII.									X	
Par	t V Endowment Funds. Complete i	f the organization an	swered "Y	es" on Fo	rm 990, Part	IV, line 10					
		(a) Current year	(b) Prio	r year	(c) Two year	rs back (c	i) Three years	back	(e) Four	years l	oack_
1a	Beginning of year balance										
b	Contributions										
С	Net investment earnings, gains, and losses										
d	Grants or scholarships										
е	Other expenditures for facilities										
	and programs										
f	Administrative expenses										
g	End of year balance										
2	Provide the estimated percentage of the curr	ent year end balance	e (line 1g, c	olumn (a)) held as:						
а	Board designated or quasi-endowment		_%								
b	Permanent endowment >	%									
С	Term endowment >	%									
	The percentages on lines 2a, 2b, and 2c sho	uld equal 100%.									
За	Are there endowment funds not in the posse	ssion of the organiza	ition that a	re held ar	nd administer	ed for the	organization		_		
	by:								\rightarrow	Yes	No
	(i) Unrelated organizations						3a(i)				
	(ii) Related organizations						3a(ii)				
b	If "Yes" on line 3a(ii), are the related organiza	tions listed as requir	ed on Sch	edule R?					3b		
4	Describe in Part XIII the intended uses of the		wment fun	ds.							
Pai	t VI Land, Buildings, and Equipm										
	Complete if the organization answere	d "Yes" on Form 990), Part IV, li	ne 11a. S	See Form 990	, Part X, Iir	ne 10.				
	Description of property	(a) Cost or o basis (investr			or other (other)	. ,	cumulated eciation		(d) Book	value	;
1a	Land										
	Buildings										
	Leasehold improvements				47,544.		44,920			2,6	624.
	Equipment			9	,253,682.		2,748,442		6,	505,2	240.
	Other										
Total	. Add lines 1a through 1e. (Column (d) must e	qual Form 990, Part	X, column	(B), line 1	0c.)		>		6,	507,8	364.

Schedule D (Form 990) 2020 STEP UP FOR STUD	ENTS, INC.	59	-3649371	Page 3
Part VII Investments - Other Securities.				
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11b. See Form 990, Part X, line 12.		
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end	l-of-year market	value
(1) Financial derivatives				
(2) Closely held equity interests				
(3) Other				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)				
Part VIII Investments - Program Related.				
Complete if the organization answered "Yes"	on Form 990 Part IV line	11c See Form 990 Part V line 13		
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end	l-of-vear market	value
(1)	() =	(-,	, ,	
(2)				
(3)				
(5)				
<u>(7)</u>				
(8)				
(9)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) Part IX Other Assets.				
	on Form 000 Port IV line	11d Con Form 000 Dort V line 15		
Complete if the organization answered "Yes"	Description	Tru. See Form 990, Fart A, line 13.	(b) Book	value
	Decomption		` ,	229,767.
				135,226.
			±,	133,220.
(3)				
<u>(5)</u>				
<u>(6)</u>				
(7)				
(8)				
(9)	45)		1//3	364,993.
Total. (Column (b) must equal Form 990, Part X, col. (B) lin Part X Other Liabilities.	<u>e 15.)</u>		145,	304,333.
	on Form 000 Port IV line	110 or 11f Coo Form 000 Port V line 05		
Complete if the organization answered "Yes" 1. (a) Description of liability	on Form 990, Part IV, line	The or Th. See Form 990, Part X, line 25.	(b) Book	valuo
			(b) BOOK	value
(1) Federal income taxes			1	147 202
(2) LEASE LIABILITY			Ι,	147,303.
(3)				
(4)				
(5)				
(7)				
(8)				

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the X organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

1,147,303.

Schedule D (Form 990) 2020 STEP UP FOR STUDENTS, INC.			59-36493	371 Page 4
Part XI Reconciliation of Revenue per Audited Financial Stat	ements With Reve	nue per Ret	turn.	
Complete if the organization answered "Yes" on Form 990, Part IV, line	e 12a.			
1 Total revenue, gains, and other support per audited financial statements			1	988,430,640.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
a Net unrealized gains (losses) on investments	2a			
b Donated services and use of facilities	2b	33,613.		
c Recoveries of prior year grants	2c			
d Other (Describe in Part XIII.)	2d			
e Add lines 2a through 2d			2e	33,613.
3 Subtract line 2e from line 1			3	988,397,027.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:	1 1			
a Investment expenses not included on Form 990, Part VIII, line 7b	4a			
b Other (Describe in Part XIII.)	4b	-39,053.		
c Add lines 4a and 4b			4c	-39,053.
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	988,357,974.
Part XII Reconciliation of Expenses per Audited Financial Sta	-	enses per H	leturn.	
Complete if the organization answered "Yes" on Form 990, Part IV, line				
1 Total expenses and losses per audited financial statements			1	699,849,603.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:	1 1	10 (10		
a Donated services and use of facilities		18,613.		
b Prior year adjustments				
c Other losses		160 500		
d Other (Describe in Part XIII.)	·	167,587.		106 200
e Add lines 2a through 2d			2e	186,200.
3 Subtract line 2e from line 1			3	699,663,403.
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:	1.1			
a Investment expenses not included on Form 990, Part VIII, line 7b				
b Other (Describe in Part XIII.)			4-	0.
c Add lines 4a and 4b			4c 5	699,663,403.
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18 Part XIII Supplemental Information.	3.)		3	033,003,403.
Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4	· Part IV lines 1h and 2h	· Part V line A	· Dart Y line	2: Part YI
lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide an		, rait v, iiie 4,	, rait A, iiile	2, 1 alt /1,
and 45, and 1 are Mi, into 2a and 45.7 1100 complete tine part to provide an	y additional imormation.			
PART IV, LINE 2B:				
IN JUNE 2014, LEGISLATION CREATED A SCHOLARSHIP FOR SPECIAL N	EEDS CHILDREN			
THAT WAS SIGNED INTO LAW IN FLORIDA. A GARDINER SCHOLARSHIP	ACCOUNT IS			
ESTABLISHED FOR EACH CHILD THAT IS AWARDED A SPECIAL NEEDS SC	HOLARSHIP.			
PARENTS USE THIS MONEY TO PERSONALIZE THE EDUCATION OF THEIR	CHILDREN WITH			
UNIQUE ABILITIES BY DIRECTING MONEY TOWARDS A COMBINATION OF	PROGRAMS AND			
STATE APPROVED PROVIDERS. THESE INCLUDE SCHOOLS, THERAPISTS,	SPECIALISTS,			
CURRICULUM AND TECHNOLOGY AND COLLEGE SAVINGS ACCOUNTS.				
IN JUNE 2018, LEGISLATION CREATED A SCHOLARSHIP TO PROVIDE AC.	ADEMIC			
SUPPORT FOR ELEMENTARY SCHOOL STUDENTS IN DISTRICT OR CHARTER	SCHOOLS WHO			
STRUGGLE IN READING THAT WAS SIGNED INTO LAW IN FLORIDA. THE	SCHOLARSHIP			

501(C)(3) OF THE INTERNAL REVENUE CODE AND FROM STATE INCOME TAXES UNDER

SIMILAR PROVISIONS OF THE FLORIDA STATUTES. ACCORDINGLY, NO PROVISION FOR

FEDERAL AND STATE INCOME TAXES HAS BEEN RECORDED IN THE FINANCIAL

STATEMENTS. STEP UP FOR STUDENTS HAS MADE AN ELECTION UNDER SECTION

501(H) OF THE INTERNAL REVENUE CODE, WHICH PERMITS CERTAIN ELIGIBLE

501(C)(3) ORGANIZATIONS TO MAKE LIMITED EXPENDITURES TO INFLUENCE

SPENDS MORE THAN THE AMOUNTS PERMITTED. SUCH LIMITS HAVE NOT BEEN

LEGISLATION. STEP UP FOR STUDENTS WOULD BE SUBJECT TO AN EXCISE TAX IF IT

THE ALABAMA OPPORTUNITY SCHOLARSHIP FUND IS A DISREGARDED ENTITY FOR

EXCEEDED.

PART XII, LINE 2D - OTHER ADJUSTMENTS:

ALABAMA OPPORTUNITY ACTION FUND EXPENSES

128,534.

INVESTMENT LOSS INCLUDED IN OTHER COSTS IN FS

39,053.

TOTAL TO SCHEDULE D, PART XII, LINE 2D

167,587.

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

2020 Open to Public

Inspection

OMB No. 1545-0047

Name of the organization **Employer identification number** 59-3649371 STEP UP FOR STUDENTS, INC. Part I **General Information on Grants and Assistance** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? X Yes Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of 1 (a) Name and address of organization (b) EIN (c) IRC section (d) Amount of (e) Amount of (g) Description of (h) Purpose of grant valuation (book, or government (if applicable) cash grant non-cash noncash assistance or assistance FMV, appraisal, assistance other) Enter total number of section 501(c)(3) and government organizations listed in the line 1 table Enter total number of other organizations listed in the line 1 table

Schedule I (Form 990) 2020 STEP UP FOR STUDENTS,	INC.				59-3649371	Page
Part III Grants and Other Assistance to Domestic Individua Part III can be duplicated if additional space is needed		e organization answ	ered "Yes" on Form 9	990, Part IV, line 22.		
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of nonca	ash assistance
FLORIDA TAX CREDIT SCHOLARSHIP PROGRAM	104165	663,766,751.	0.	NA	NA	
ALABAMA OPPORTUNITY SCHOLARSHIP FUND	570	2,771,558.	0.	NA	NA	
HOPE SCHOLARSHIP PROGRAM	493	2,792,230.	0	NA	NA	
NOTE SCHOULARSHIF FROMAM	493	2,792,230.	0.	NA .	NA	
C2 SCHOLARSHIPS	86	554,804.	0.	NA	NA	
Part IV Supplemental Information. Provide the information re	aguired in Part I lin	ne 2: Part III. column	(h): and any other ac	dditional information		
PART I, LINE 2:	squired in rairti, iii	ic 2, 1 art iii, columii	(b), and any other ac	aditional information.		
STEP UP FOR STUDENTS RECEIVES GRANTS TO FUND PROJ	ECTS AND INIT	IATIVES TO				
EMPOWER THE FAMILIES OF OUR STUDENTS. THE GRANT	EXPENSES ARE 1	TRACKED BY				
PROJECT CODE FOR EASE OF REPORTING TO OUR GRANTOR	S, IF APPLICA	BLE.				

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ► Attach to Form 990.
 ► Go to www.irs.gov/Form990 for instructions and the latest information.

2020

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Part I Questions Regarding Compensation

Department of the Treasury

STEP UP FOR STUDENTS, INC.

Employer identification number 59-3649371

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee Written employment contract			
	X Independent compensation consultant X Compensation survey or study			
	X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a	Х	
b	Participate in or receive payment from a supplemental nonqualified retirement plan?	4b		Х
С	Participate in or receive payment from an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		Х
	Any related organization?	5b		Х
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		Х
b	Any related organization?	6b		Х
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7		Х
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		Х
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2020

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and other deferred	(D) Nontaxable benefits		
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	perients	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990
(1) DOUG TUTHILL	(i)	272,869.	0.	0.	8,973.	16,705.	298,547.	0.
PRESIDENT, SUFS	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) ANNE WHITE	(i)	171,458.	0.	0.	3,864.	18,502.	193,824.	0.
CAO, SUFS	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) JOE PFOUNTZ	(i)	221,946.	0.	0.	9,028.	15,800.	246,774.	0.
TREASURER & CFO, SUFS	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) JONATHAN BECKHAM	(i)	129,727.	0.	0.	5,661.	16,784.	152,172.	0.
CIO, SUFS (THRU 09/2020)	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) GINA LYNCH	(i)	185,754.	0.	0.	7,259.	12,797.	205,810.	0.
COO, SUFS	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) LESLEY SEARCY	(i)	178,144.	0.	0.	6,723.	0.	184,867.	0.
CEAO, SUFS	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) ALISSA RANDALL	(i)	163,867.	0.	0.	6,687.	32,004.	202,558.	0.
CMO, SUFS	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) CHARLES PARKER	(i)	145,565.	0.	0.	5,203.	7,805.	158,573.	0.
DIR SOFTWARE & TECH OPS (THRU 10/202	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) CAROL MACEDONIA	(i)	114,307.	0.	77,771.	4,355.	6,089.	202,522.	0.
VP STUDENT LEARNING (THRU 08/2020)	(ii)	0.	0.	0.	0.	0.	0.	0.
(10) JILL LAROSE	(i)	148,520.	0.	0.	5,879.	9,476.	163,875.	0.
VP LEADERSHIP DEVELOPMENT	(ii)	0.	0.	0.	0.	0.	0.	0.
(11) SUSAN DUGAN	(i)	148,793.	0.	0.	5,878.	444.	155,115.	0.
VP FINANCE	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							_
	(ii)							_
	(i)							_
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.
PART I, LINE 4A:
CAROL MACEDONIA RECEIVED A \$77,771 SEVERANCE PAYMENT.

SCHEDULE O

(Form 990 or 990-EZ)

Department of the Treasury

Name of the organization

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. ► Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Inspection

Employer identification number

STEP UP FOR STUDENTS, INC. 59-3649371 PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: STEP UP FOR STUDENTS EMPOWERS FAMILIES TO PURSUE AND ENGAGE IN THE MOST APPROPRIATE LEARNING OPTIONS FOR THEIR CHILDREN, WITH AN EMPHASIS ON FAMILIES WHO LACK THE INFORMATION AND FINANCIAL RESOURCES TO ACCESS THESE OPTIONS. BY PURSUING THIS MISSION, WE HELP PUBLIC EDUCATION FULFILL THE PROMISE OF EQUAL OPPORTUNITY. STEP UP FOR STUDENTS EXPERIENCED AN INCREASE IN CONTRIBUTIONS AND GRANTS AND PLEDGE RECEIVABLE PRIMARILY DUE TO THE TIMING OF TAX CREDITED CONTRIBUTIONS FROM DONORS. THE TIMING DIFFERENCES WERE PRIMARILY THE RESULT OF THE COVID-19 PANDEMIC FROM 2020. DURING WHICH DONORS DELAYED THEIR CONTRIBUTIONS. THE LEVEL OF PLEDGE COMMITMENTS DETERMINES THE NUMBER OF STUDENTS THE ORGANIZATION CAN SERVE ON OUR SCHOLARSHIP PROGRAMS, FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: FULFILL THE PROMISE OF EQUAL OPPORTUNITY. FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS: A STUDY ON STANDARDIZED TEST SCORES RELEASED IN JULY 2020 SHOWED THAT SCHOLARSHIP STUDENTS ACHIEVED THE SAME GAINS IN READING AND MATH AS STUDENTS OF ALL INCOME LEVELS NATIONALLY. EVEN AS THE STUDENTS WHO CHOSE THE SCHOLARSHIP WERE AMONG THE POOREST AND LOWEST-PERFORMING STUDENTS FROM THE PUBLIC SCHOOLS THEY LEFT BEHIND. IN FEBRUARY 2019 THE URBAN INSTITUTE REPORTED THAT SCHOLARSHIP STUDENTS ARE 43 PERCENT MORE LIKELY THAN THEIR PUBLIC-SCHOOL PEERS TO ATTEND COLLEGE AND 20

Name of the organization STEP UP FOR STUDENTS, INC.	Employer identification number 59-3649371
PERCENT MORE LIKELY TO EARN BACHOLER'S DEGREES.	
FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:	
HOPE SCHOLARSHIP PROGRAM: STEP UP FOR STUDENTS ADMINISTERS THE HOPE	
SCHOLARSHIP, WHICH WAS CREATED IN 2018 TO PROVIDE THE OPTION OF PRIVATE	
SCHOOL SCHOLARSHIPS TO STUDENTS IN PUBLIC SCHOOLS WHO HAVE EXPERIENCED	
ACTS OF BULLYING AND INTIMIDATION. THE SCHOLARSHIPS ARE FINANCED BY	
CONTRIBUTIONS FROM AUTOMOBILE BUYERS, WHO ARE ALLOWED UNDER THE LAW TO	
REDIRECT UP TO \$105 OF THEIR STATE TAXES ON EACH PURCHASE. THOSE	
CONTRIBUTIONS ARE USED TO PROVIDE TUITION SCHOLARSHIPS TO PARTICIPATING	
PRIVATE SCHOOLS, MAXIMUN SCHOLARSHIP \$8,715, OR A \$750 TRANSPORTATION	
SCHOLARSHIP TO A PUBLIC SCHOOL IN ANOTHER DISTRICT. THE SCHOLARSHIP	
BEGAN IN 2018 AND SERVED 493 STUDENTS DURING THE 2020-21 SCHOOL YEAR.	
ANY UNUSED FUNDS IN THE HOPE SCHOLARSHIP PROGRAM CAN BE USED TO FUND	
SCHOLARSHIPS TO STUDENTS ON THE FLORIDA TAX CREDIT SCHOLARSHIP PROGRAM	
IN THE NEXT STATE OF FLORIDA FISCAL YEAR.	
EXPENSES \$ 3,581,654. INCLUDING GRANTS OF \$ 2,792,230. REVENUE \$ 0.	
STUDENT LEARNING AND PARTNER SUCCESS: THE STUDENT DEVELOPMENT AND	
STUDENT LEARNING DEPARTMENT EXISTS TO ENGAGE, EQUIP, AND EMPOWER	
EDUCATION PARTNERS TO SUPPORT STUDENT SUCCESS. THIS DEPARTMENT CONNECTS	
SCHOOLS TO INTERNAL AND EXTERNAL PROFESSIONAL LEARNING OPPORTUNITIES	
AND DEVELOPS CONNECTIONS TO AVAILABLE HIGH-QUALITY RESOURCES AND	
NETWORKING OPPORTUNITIES. THEY HOST THE ANNUAL RISING STARS EVENT TO	
HONOR AND RECOGNIZE EXCEPTIONAL STUDENTS, TEACHERS AND FAMILY MEMBERS.	
THEY ALSO HOST THE ANNUAL CHOICE IN EDUCATION CONFERENCE, AN EDUCATOR'S	
CONFERENCE WITH BREAKOUT SESSIONS RELATED TO EDUCATION CHOICE AND	
TEACHING AND LEARNING. THE DEPARTMENT BUILDS A SUPPORT BASE OF SCHOOL	

Name of the organization STEP UP FOR STUDENTS, INC.	Employer identification number 59-3649371
STAKEHOLDERS TO EDUCATE THEM ABOUT SCHOLARSHIPS, AND TRAIN THEM TO	
PARTICIPATE IN ADVOCACY SO THAT THEY CAN BE ACTIVATED WHEN NEEDED. THE	
STUDENT LEARNING AND PARTNER SUCCESS DEPARTMENT IS COMMITTED TO	
SUPPORTING AND BUILDING RELATIONSHIPS WITH OUR EDUCATIONAL PARTNERS.	
EXPENSES \$ 1,652,137. INCLUDING GRANTS OF \$ 0. REVENUE \$ 10,710.	
FAMILY EMPOWERMENT SCHOLARSHIP: IN MAY 2019, THE FAMILY EMPOWERMENT	
SCHOLARSHIP WAS SIGNED INTO LAW, WHICH IS INTENDED TO HELP REDUCE THE	
WAITING LIST FOR THE TAX CREDIT SCHOLARSHIP AND SIMILARLY SERVES	
STUDENTS FROM LOW-INCOME AND WORKING-CLASS HOUSEHOLDS. STEP UP WORKS	
DIRECTLY WITH THE STATE OF FLORIDA DEPARTMENT OF EDUCATION TO HELP	
ADMINISTER THIS SCHOLARSHIP BY PROCESSING SCHOLARSHIP APPLICATIONS.	
STEP UP PROCESSED APPLICATIONS FOR 36,604 FUNDED K-12 STUDENTS IN THE	
2020-21 SCHOOL YEAR.	
EXPENSES \$ 768,983. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.	
READING SCHOLARSHIP PROGRAM: THE READING SCHOLARSHIP WAS CREATED IN	
2018 TO PROVIDE ACADEMIC SUPPORT FOR ELEMENTARY SCHOOL STUDENTS IN	
DISTRICT OR CHARTER SCHOOLS, WHO STRUGGLE IN READING. STEP UP FOR	
STUDENTS, AS AN APPROVED SCHOLARSHIP FUNDING ORGANIZATION, ADMINISTERS	
THE PROGRAM. THE SCHOLARSHIP IS AVAILABLE TO STUDENTS IN THIRD-	
THROUGH FIFTH-GRADE WHO HAVE SCORED A LEVEL 1 OR 2 ON THE ENGLISH	
LANGUAGE ARTS SECTION OF THE FLORIDA STANDARDS ASSESSMENT. EACH	
SCHOLARSHIP IS WORTH \$500, WHICH THE PARENT CAN USE TO PAY FOR TUITION	
AND FEES RELATED TO PART-TIME TUTORING, SUMMER AND AFTER-SCHOOL	
LITERACY PROGRAMS, INSTRUCTIONAL MATERIALS AND MORE. THE READING	
SCHOLARSHIP BEGAN IN 2018 AND THE SCHOLARSHIP SERVED 4,960 STUDENTS	
DURING THE 2020-21 SCHOOL YEAR.	

Schedule O (Form 990 or 990-EZ) 2020	Page 2
Name of the organization STEP UP FOR STUDENTS, INC.	Employer identification number 59-3649371
EXPENSES \$ 710,926. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.	
ADVOCACY AND CIVIC ENGAGEMENT (ACE): ACE THROUGH FLORIDA VOICES FOR	
CHOICES, ORGANIZES ADVOCATES AND SUPPORTERS WHO BELIEVE CHILDREN SHOULD	
BE EDUCATED BASED ON HOW THEY LEARN, RATHER THAN WHERE THEY LIVE. THIS	
INCLUDES PARENTS AND STUDENTS WHO UTILIZE SCHOLARSHIPS AS WELL AS	
DISTRICT, CHARTER, MAGNET, HOME AND VIRTUAL SCHOOLS. THE FLORIDA	
VOICES FOR CHOICES EDUCATES, INFORMS AND TRAINS ADVOCATES AND	
SUPPORTERS FOR THE PROTECTION AND EXPANSION OF CHOICE OPPORTUNITES.	
ADVOCACY AND CIVIC ENGAGEMENT PROVIDES THESE SERVICES TO PARENTS OF	
CHILDREN PARTICIPATING IN PROGRAMS ADMINISTERED BY THE ORGANIZATION AND	
TO PARENTS UTILIZING OTHER CHOICE OPTIONS UNDER CONTRACT SERVICE	
AGREEMENTS WITH CHOICE ADVOCACY GROUPS.	
EXPENSES \$ 57,091. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.	
POLICY AND PUBLIC AFFAIRS (PAPA): THROUGH PRESS RELEASES, OP-EDS,	
PUBLISHED ARTICLES, FACT SHEETS, INFOGRAPHICS, BLOG POSTS, RESEARCH	
PAPERS, AND ADVOCACY TRAINING, THE PAPA TEAM COMMUNICATES KEY MESSAGES	
TO VARIOUS STAKEHOLDER GROUPS, INCLUDING POLICY MAKERS, COMMUNITY	
LEADERS, SCHOOL LEADERS, PASTORS, JOURNALISTS, PARENTS, AND THE GENERAL	
PUBLIC. PAPA COMMUNICATIONS PUBLISHES "REDEFINED," A POLICY BLOG	
WRITTEN BY LOCAL AND NATIONAL EDUCATION WRITERS AND RESEARCHERS. PAPA	
PROVIDES CRISIS COMMUNICATIONS EXPERTISE AND PUBLIC RELATIONS ADVICE TO	
THE ORGANIZATION AS WELL AS PARTICIPATING SCHOOLS. PAPA, THROUGH STEP	
UP VOICES FOR CHOICES, ORGANIZES ADVOCATES AND SUPPORTERS WHO BELIEVE	
CHILDREN SHOULD BE EDUCATED ON HOW THEY LEARN, RATHER THAN WHERE THEY	
LIVE. THIS INCLUDES PARENTS AND STUDENTS WHO UTILIZE SCHOLARSHIPS AS	
WELL AS DISTRICT, CHARTER, MAGNET, HOME EDUCATION AND VIRTUAL SCHOOLS.	

Name of the organization STEP UP FOR STUDENTS, INC.	Employer identification number 59-3649371
PARTICIPATING PARENTS AND GUARDIANS ARE PROVIDED TRAINING ON HOW TO	
ADVOCATE FOR THEIR EDUCATIONAL RIGHTS OF THEIR CHILDREN.	
EXPENSES \$ 1,804,593. INCLUDING GRANTS OF \$ 0. REVENUE \$ 105,715.	
THE C2 OPPORTUNITY SCHOLARSHIP FUND (C2) IS A SCHOLARSHIP GRANTING	
ORGANIZATION FORMED TO IMPLEMENT THE ALABAMA ACOUNTABILITY ACT FOR	
PARENTS INTERESTED IN CATHOLIC EDUCATION WITHIN THE DIOCESE OF	
BIRMINGHAM, C2 AWARDS SCHOLARSHIPS TO ELIGIBLE LOW-INCOME STUDENTS WITH	
PRIORITY GIVEN TO STUDENTS WHO ARE ZONED TO ATTEND A FAILING PUBLIC	
SCHOOL IN GRADES K5-12. THE SCHOLARSHIPS ARE FUNDED BY DONATIONS OF	
INCOME TAX LIABILITY FROM INDIVIDUALS AND CORPORATIONS WHO RECEIVE AN	
ALABAMA STATE INCOME TAX CREDIT.	
EXPENSES \$ 544,056. INCLUDING GRANTS OF \$ 554,804. REVENUE \$ 0.	
GENERAL AND ADMINISTRATIVE	
EXPENSES \$ 0. INCLUDING GRANTS OF \$ 0. REVENUE \$ 25,811.	
FORM 990, PART VI, SECTION B, LINE 11B:	
FORM 990 IS PREPARED BY THE FUND'S INDEPENDENT CPA FIRM. AFTER BEING	
REVIEWED BY MANAGEMENT, THE FULL FORM 990 INFORMATIONAL RETURN IS PROVIDED	
TO THE BOARD OF DIRECTORS FOR REVIEW AND COMMENT. THE BOARD OF DIRECTORS IS	
ALSO AFFORDED THE OPPORTUNITY TO ASK QUESTIONS WITH RESPECT TO THE FORM 990	
BEFORE THE RETURN IS FILED.	
FORM 990, PART VI, SECTION B, LINE 12C:	
STEP UP FOR STUDENTS ENSURES THAT THE CONFLICT OF INTEREST POLICY IS	
ADHERED TO WITH THE FOLLOWING ACTIVITIES: 1) REGULAR EDUCATION WITH THE	
BOARD OF DIRECTORS, OFFICERS AND KEY STAFF. EACH YEAR, THE POLICY IS	

Schedule O (Form 990 or 990-EZ) 2020	Page 2
Name of the organization STEP UP FOR STUDENTS, INC.	Employer identification number 59-3649371
REVIEWED WITH THE BOARD OF DIRECTORS AND OFFICERS. EACH BOARD MEMBER AND	
OFFICER ACKNOWLEDGES THEIR UNDERSTANDING AND COMPLIANCE BY SIGNING A	
COMPLIANCE STATEMENT. 2) THE CFO OR CAO REVIEWS EACH CONTRACT THE	
ORGANIZATION ENTERS. 3) FINANCE STAFF AND THE CAO REVIEW ALL PAYMENTS AS	
THEY ARE MADE FOR POSSIBLE CONFLICTS.	
FORM 990, PART VI, SECTION B, LINE 15:	
THE COMPENSATION COMMITTEE OF THE BOARD OF DIRECTORS REVIEWS COMPARABLE	
COMPENSATION AND BENEFITS DATA OF SIMILAR ORGANIZATIONS. DURING FISCAL YEAR	
2016, AN INDEPENDENT COMPENSATION CONSULTING FIRM CONDUCTED A FULL	
COMPARATIVE STUDY FOR EACH INDIVIDUAL EXECUTIVE POSITION AND ALL	
NON-EXECUTIVE JOB GRADES. THE COMMITTEE USES THIS INFORMATION, COMBINED	
WITH THE PERFORMANCE OF THE PRESIDENT, TO RECOMMEND THE PRESIDENT'S	
COMPENSATION PACKAGE FOR APPROVAL OF THE FULL BOARD. THE FULL BOARD	
APPROVES THE PACKAGE.	
FORM 990, PART VI, LINE 17, LIST OF STATES RECEIVING COPY OF FORM 990:	
AK,AR,CA,CO,CT,FL,DC,GA,HI,IL,KS,KY,ME,MD,MA,MI,MN,MS,NV,NH,NJ,NM,NY,NC,OH	
OR, PA, RI, SC, TN, UT, VA, WA, WV, WI, AL, ND, MO	
FORM 990, PART VI, SECTION C, LINE 19:	
STEP UP FOR STUDENTS MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST	
POLICY AND FINANCIAL STATEMENTS AVAILABLE ON ITS WEBSITE,	
WWW.STEPUPFORSTUDENTS.ORG. PRINTED COPIES ARE AVAILABLE BY REQUEST FOR THE	
SAME PERIOD OF DISCLOSURE AS SET FORTH IN IRC SECTION 6104(D).	
FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS:	
IN-KIND FIXED ASSETS 15,000.	

Schedule O (Form 990 or 990-EZ) 2020	Page 2
Name of the organization STEP UP FOR STUDENTS, INC.	Employer identification number 59-3649371
FORM 990, PART XII, LINE 2C	
THIS PROCESS HAS NOT CHANGED SINCE THE PRIOR YEAR.	

SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

2020

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

STEP UP FOR STUDENTS, INC.

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a)	(b)	(c)	(d)	(e)	(f)
Name, address, and EIN (if applicable) of disregarded entity	Primary activity	Legal domicile (state or foreign country)	Total income	End-of-year assets	Direct controlling entity
THE ALABAMA OPPORTUNITY SCHOLARSHIP FUND -					
49-3813722, 2101 MAGNOLIA AVE S, STE 425,					
BIRMINGHAM, AL 35205	SCHOLARSHIP FUNDING	ALABAMA	11,180.	2,514,927.	STEP UP FOR STUDENTS
C2 OPPORTUNITY SCHOLARSHIPS - 83-2425710					
2101 MAGNOLIA AVE S, STE 425					
BIRMINGHAM, AL 35205	SCHOLARSHIP FUNDING	ALABAMA	-184,022.	291,727.	STEP UP FOR STUDENTS
ACADEMICS+ OPPORTUNITY SCHOLARSHIP FUND -					
84-3332619, 2101 MAGNOLIA AVE S, STE 425,					
BIRMINGHAM, AL 35205	SCHOLARSHIP FUNDING	ALABAMA	-84,813.	0.	STEP UP FOR STUDENTS

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
				501(c)(3))		Yes	No
ALABAMA OPPORTUNITY ACTION FUND - 83-3979219 2101 MAGNOLIA AVE. S., STE. 425			501/37/47		STEP UP FOR		
BIRMIINGHAM, AL 35205	SCHOLARSHIP FUNDING	ALABAMA	501(C)(4)		STUDENTS		X

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

		0 11 10 1	"\" F 000	D : N/ !! O / !		
D 111	Identification of Related Organizations Taxable as a Partnership.	Complete if the organization answered	"Yes" on Form 990	. Part IV. line 34. b	because it had one or r	nore related
	organizations treated as a partnership during the tax year.	1 3		,		

(a) Name, address, and EIN of related organization	(b) Primary activity	Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	Disprop	ortionate tions?	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General emanaging partner	(k) Percentage ownership

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	Sec	i) ction
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Direct controlling entity	Type of entity (C corp, S corp, or trust)	Share of total income	Share of end-of-year assets	Percentage ownership		tion b)(13) rolled tity?
		Couriery)						Yes	No
	-								

Page 3

Х

Yes No

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity

b	Gift, grant, or capital contribution to related organization(s)				1b		Х
С	Gift, grant, or capital contribution from related organization(s)				1c		Х
					1d		Х
					1e		X
f	Dividends from related organization(s)				1f		Х
					1g		Х
					1h		Х
i	Exchange of assets with related organization(s)				1i		<u>х</u>
p Reimbursement paid to related organization(s) for expenses q Reimbursement paid by related organization(s) for expenses r Other transfer of cash or property to related organization(s) s Other transfer of cash or property from related organization(s) 1 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds. (a) (b) Transaction Transaction type (a-s) Method of determining amounts to the property forms are property from related organization.							
					1k		X
ı	Performance of services or membership or fundraising solicitations for related organizate	ition(s)			11		X
					1m		X
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	s)			1n		X
0	Sharing of paid employees with related organization(s)				10		X
					1 p		X
p Reimbursement paid to related organization(s) for expenses q Reimbursement paid by related organization(s) for expenses r Other transfer of cash or property to related organization(s)						Х	
r	Other transfer of cash or property to related organization(s)				1r		X
S	Other transfer of cash or property from related organization(s)				1s		X
2	If the answer to any of the above is "Yes," see the instructions for information on who m	must complete thi	s line, including covered re	elationships and transaction thresholds.			
	(a) Name of related organization	Transaction		(d) Method of determining amount inve	olved		
(1)							
(0)							
(2)							
(2)							
(3)							
(4)							
(-7)							
(5)							
<u>(J)</u>							
(6)							
32163	10-28-20			Schedule F	R (Forr	n 990)	2020

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	Are all partners sec. 501(c)(3) orgs.? Yes No	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproptionate allocation	Code V-UBI amount in box 2 of Schedule K-	General of managing partner? Yes No	(k) r Percentage ownership
	-									